



CERTIFICATIONS

HashiCorp Certified: Vault Associate (003)

Secrets management, authentication and access policies in HashiCorp Vault.

Vault Practitioner Advanced

Applying Vault architecture, authentication and security automation in customer projects.

IBM Certified Advanced Architect - Cloud v2

Identifying client needs and providing suitable solutions on IBM Cloud.

IBM Certified Professional Architect - Cloud v5

Experience in cloud solution design, planning and architecture on IBM Cloud.

Google Cloud - Associate Cloud Engineer

Setting up, planning, deploying and operating secure cloud solutions.

Languages

Spanish - Native
Ukrainian - Native
English - Fluent
Russian - Fluent

CONTACT

 @nikitastetskiy
 nikitastetskiy@gmail.com
 nikitastetskiy.github.io



NIKITA STETSKIY

Customer Success Engineer

Skills: Vault • Terraform • Infrastructure as Code (IaC) • Cloud Architecture

PROFILE

I work as a Customer Success Engineer at HashiCorp, helping customers adopt our solutions and apply best practices in their projects, primarily with Vault and Terraform.

Before that, I worked in IBM Public Cloud, designing architectures and automating deployments.

I've always been interested in understanding how the different layers fit together, from networking and infrastructure to development, so I can approach problems with a clear view of the whole solution.

WORK EXPERIENCE

Customer Success Engineer

HashiCorp - Madrid

Aug 2025 - present

Drive adoption of HashiCorp solutions across EMEA, with a focus on DACH.

- Advise on architecture, implementation and operational best practices, primarily around Vault and Terraform.
- Deliver technical demos and practical walkthroughs tailored to customer use cases and operational challenges.
- Led the resolution of a Vault and Azure integration issue blocking production adoption, working with Support and Engineering.

Cloud Architect / Technical Specialist

IBM - Madrid

Jul 2023 - Sep 2025

- Developed RFPs for public tenders, including work for [EMT Madrid](#), and led VMware datacenter migrations.
- Led PoC and MVP deployments with Terraform, worked directly with clients, and prepared accounts for production.
- Contributed to internal projects, including websites, and optimized PoC accounts, cutting costs by over 50%.

Technical Sales Specialist Intern

IBM, BlueCamp - Madrid

Mar - Jun 2023

DevOps & Cloud Engineer Intern

Ericsson - Málaga

Jan - Mar 2023

Web & Systems Intern

University of Granada

Sep 2021 - Feb 2022

EDUCATION

Bachelor's Degree in Computer Engineering

University of Granada, Spain

2017 - 2022

IT specialization, with experience planning and delivering IT projects. Final project grade: 9.7/10.

Semester exchange programme

University of Seoul, South Korea

2022

Developed multicultural communication skills and cultural awareness by studying abroad and engaging with people from diverse backgrounds.